



ATG announces new water industry partnership agreement

ATG has embarked on a long-term partnership programme with Eric Wright Civil Engineering, along with Woodside Engineering, for the Capital Maintenance Works Alliance Framework Agreement for United Utilities Water PLC.

The partnership agreement will lay the foundation for the provision of multi-disciplinary capital maintenance/refurbishment works for United Utilities, covering projects requiring mechanical, electrical, instrumentation, building and civil engineering input. Eric Wright, ATG and Woodside will utilise their complementary areas of expertise and core services to forge stronger links within the United Utilities supply chain, sharing both risks and opportunities associated with new projects.

Ian Speirs, ATG Business Unit Manager said:

“ATG has undertaken extensive work in the water industry and established a strong reputation on the basis of our safety record, quality standards, and customer service. We have developed a strong working relationship with Eric Wright over the last 5 years and I believe our complementary mix of skills make this an ideal partnership, and one which I hope we can build on in the future as we progress with AMP4 projects and beyond.”

The partnership headed by Eric Wright Civil Engineering, one of the key civil engineering contractors operating in the North West, includes electrical engineering solutions company ATG and mechanical engineering company Woodside Engineering Ltd.



Welcome to the latest edition of ATG News.

In introducing this latest edition of our newsletter, I make no apologies for again drawing your attention to the underlying theme of many of the stories we have reported over the years – training and safety. Those of you who know me will realise that these are topics very close to my own heart.

I am delighted to see the reports about two of our customers, Sellafield Ltd and Eli Lilly, asking us to provide training placements for their engineers and tradesmen. It is extremely satisfying to see these major organisations placing their confidence in ATG to help develop their own staff.

I am equally delighted to see yet another customer award, this time from Croda, bestowed upon us for our safety performance on-site. This is at the same time as we report the achievement of our third consecutive RoSPA President's Award. My thanks go out to all the ATG project teams, often working in the most arduous of conditions, for continually improving standards over what is now a 12 year history of RoSPA awards.

Rob Rushton,
Managing Director

In this issue

- Croda selects ATG for Contractor Award
- Sellafield graduates start at ATG
- Testing, testing 1, 2, 3!
- Electrical installation training for Lilly Speke Operations apprentices
- Cost-effective switchgear retrofits
- ATG receives third consecutive RoSPA President's Award
- ATG customers dig deep for Children in Need

Croda selects ATG for Contractor Award

ATG has been selected to receive the annual SHE (Safety Health & Environmental) Award by Croda, a major chemicals manufacturer on the Wirral.

ATG has worked on the Croda site since 1993, and Paul Hardy, ATG Site Supervisor, and his team were recently presented with the annual contractor award in recognition of their great consistency in delivering SHE performance over the last year.

Steve Bellis, Croda Site Project Manager said: "Paul and his team completed all of the required management audits, delivered good quality toolbox talks and SHE Bulletins, and also discussed the Croda weekly SHE Brief with his team. The SHE Brief is a tool used to communicate topical SHE related issues to all staff across the site.

In terms of site performance, Paul and the team have worked well, without any incidents recorded. Congratulations to ATG on receiving the award, and I hope that they can continue the performance during 2008."

Croda Bromborough, part of Croda International PLC, is a global supplier of a unique range of oleochemicals and their derivatives.



Sellafield graduates start at ATG

April 2008 saw ATG's Nuclear Division welcome the first Sellafield Ltd graduate, James Mellor, onto the joint training scheme set up by the two companies to enhance the training of electrical engineering graduates in the nuclear industry.

Under the scheme, electrical engineering graduates on the Sellafield training programme will undertake a 4 to 6 month placement at ATG, where the objective is to provide them with the opportunity to develop skills in a competitive supplier environment and gain a more robust grounding in all aspects of EC&I design and project management.

Graduates who complete the course successfully will continue their engineering careers at Sellafield Ltd, with the advantage of a robust understanding of the engineering support provided by organisations such as ATG.

John Bourke, ATG Business Unit Manager said: "ATG were approached by Sellafield Ltd to participate in the joint training scheme, with a view to enhancing and improving the graduates' understanding of the supply chain. We are happy to support Sellafield Ltd in developing their future engineers, while strengthening the relationship between our companies."

Testing, testing 1, 2, 3!

In response to increasing requests from customers, ATG has assembled a dedicated team to provide electrical inspection and testing services.

The newly formed team comprises some of ATG's most experienced test and inspection engineers and technicians, with the skills to provide a range of specialist services, such as hazardous area inspections. However, much of the initial demand for its services is expected to focus on electrical fixed wire testing and in helping customers to ensure compliance with the new 17th Edition of the IEE Wiring Regulations, which comes into force on 1 July 2008.

Phil Carlin, ATG Business Unit Manager said: "We have a strong test and inspection team with a wealth of experience, and I am looking forward to developing this new area of focus for ATG."

Electrical installation training for Lilly Speke Operations apprentices

Apprenticeship schemes play an important role at ATG, and the Company has once again demonstrated its commitment to developing young individuals for the future of the electrical industry by agreeing to accommodate a number of Lilly Speke Operations apprentices.

ATG was approached by Lilly Speke Operations, to request the placement of a number of apprentices with the ATG on-site team. The placement would allow the apprentices to gain experience of electrical installation work and satisfy criteria identified on the skills matrix within their training programme.

Glyn Atherton, Lilly Speke Operations' Training Associate said: "Following on from ATG's own successful modern apprenticeship schemes, we asked

the Company to accommodate Lilly's apprentices for a short period of time. Working with ATG, the apprentices were introduced to electrical installation work and acquired skills that will make them more marketable upon completion of their apprenticeship, as they progress with their future careers."



Cost-effective switchgear retrofits

ATG is seeing a growing demand for the retrofitting and upgrade of new switchgear into existing equipment to enable customers to safely and cost-effectively extend the operational life of their systems.

Switchgear components must have adequate remaining life to justify the costs of partial replacement, refurbishment or retrofitting, but it inevitably proves to be a cost-effective solution that extends the operational life of existing equipment, with its incorporation being far less disruptive to production than a replacement switchboard system. The retrofit can also incorporate newer technology into older equipment, allowing for such features as energy monitoring and improved fault discrimination.

ATG has the capability to undertake retrofit on switchgear for a range of manufacturers including ABB, Merlin Gerin, Siemens and Terasaki, including like-for-like modifications and also across manufacturers.

Graham Sullivan, ATG Project Engineer, said: "We have solutions for retrofitting switchgear from most of the major manufacturers. Our objective is always to minimise downtime and disruption to the customer's operation, so we carry out all work on-site, including the

fabrication of the busbar system. Using 2 fully mobile machines, the copper busbars are cut and shaped to fit the existing panel in situ, providing a quick and efficient solution for the customer."



ATG receives third consecutive RoSPA President's Award

Electrical engineering solutions company, ATG, has been presented with the prestigious RoSPA President's Award for Occupational Health and Safety for a third consecutive year.

In order to win this high level award again, the Company had to demonstrate not only exceptional safety standards, but also continuous improvement in the implementation of its safety procedures, an area which becomes more and more of a challenge as time passes. This year ATG has demonstrated continuous improvements largely through its efforts to motivate staff and avoid complacency about safety in the workplace.

Frank Langton, ATG Health & Safety Manager said: "I believe that we have provided an environment at ATG where safety is always a priority, and the message is continually reinforced through our ongoing activity, including the issue of monthly safety reports, toolbox talks for site staff and regular safety information bulletins. This is an excellent achievement for ATG and we are very proud of all our employees who have worked to continuously improve our safety standards and

procedures. This award is a testament to their success in this area."

The Royal Society for the Prevention of Accidents (RoSPA) is a registered charity established over 80 years ago, and is actively involved in the promotion of safety awareness and the prevention of accidents at work and home.



ATG customers dig deep for Children in Need



Once again ATG customers dug deep into their pockets and exercised their grey matter at the Company's annual charity quiz night to support Children in Need.

The quiz was held at the Vauxhall Sports & Social Club in Ellesmere Port in February, with teams from Shell Stanlow claiming first and second place.

Almost £350 was collected on the night and was matched by ATG to raise a total of £700 for Children in Need.

Geoff Manley, ATG Operations Director, said: "Our customers have once again demonstrated their charitable spirit at our annual quiz night. I would like to thank everyone who took part for their continued support and also the individuals who helped to organise the evening's entertainment."

ATG is a leading total solutions provider of automation and control systems and on-site engineering, installation and commissioning services, to a broad client base of blue chip customers within both industrial and commercial market sectors, across the United Kingdom and overseas. Based in Merseyside, ATG is an independent UK company, with circa 350 employees.

Contact: Rachel Woods, Marketing Manager,
Prospect House, Kilbuck Lane, Haydock, St Helens, WA11 9UX
(t) +44 (0)1942 868900 (e) rachel.woods@atg.uk.com (w) www.atg.uk.com

