



## ATG signs prestigious term resident contract at Chemtura Corporation

**Following a competitive tendering process, ATG has signed a prestigious EC&I term contract to provide electrical site services for Chemtura Corporation, a speciality chemicals manufacturer in Manchester, UK.**

The Manchester facility, set out to consolidate its EC&I installation activities under the responsibility of a single electrical contractor and sought a company with a history of delivering cost savings and innovative approaches, as well as a proven track record in health & safety and quality.

The contract was awarded to ATG to cover minor and major capital projects, ATEX hazardous area inspections and routine maintenance, with the full handover from the incumbent contractors completed within a demanding 2 week timescale.

In order to provide optimum response times and maximum flexibility, ATG has permanently based a small team of staff on-site at Chemtura's substantial facility in Manchester. The resident team is supplemented by additional resources as required during periods of peak demand.

Keith Whitfield, ATG Business Unit Manager, said: "We welcome the opportunity to work with the team at Chemtura and develop a strong working relationship. This contract allows ATG to work with a prominent and influential company in the chemical industry and provides the opportunity to demonstrate how we can successfully work together to achieve a common goal."



**The last 3 months have seen us sign a number of major new contracts and embark on some exciting new projects. Two success stories which I am particularly pleased to bring to you in this edition involve Chemtura and Pilkington.**

Winning the term resident contract at Chemtura's Manchester facility involved bidding against some high calibre competitors and I believe our success was largely due to our ability to demonstrate our relentless commitment to safety and quality throughout all areas of our business. This is an important new site for us, and one that I am proud to add to our portfolio of term resident contracts.

The Pilkington project demonstrates our capability of building process skid units for an industrial customer. We have designed and built these units to meticulous standards for the nuclear and oil & gas markets for many years, utilising a range of specialist skills which we have in house. I hope that we can find more applications for our skills in the wider industrial sector in the future.

Finally, thank you for all the positive feedback we have received on the launch of our new website. This is an important communication medium for us, and one that I continue to welcome feedback on. If you have not visited it yet, please take a look at [www.atg.uk.com](http://www.atg.uk.com)

Rob Rushton, Managing Director



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# ATG moves onto AMP4 with KMI Plus

**ATG has been awarded a contract to undertake electrical installation work at Wayoh Water Treatment Works by KMI Plus, a UK leading Consortium providing consultancy, design and construction services to the UK Water Industry.**

The project at Wayoh Water Treatment Works is one of the first under United Utilities AMP4 Process Partnership Framework Agreement, relating to water and wastewater process work in the North West of England until 2010.

The overall project is aimed at optimising the operation of the treatment works, which is supplied from an open reservoir source and provides 38 million litres of water per day to the Bolton area.

Following a detailed survey of existing plant to identify redundant equipment for removal, ATG's scope of work incorporates the installation of a range of new electrical, control and instrumentation systems, together with modifications to existing switchboards, MCCs and control panels.

Ian Speirs, ATG Business Unit Manager, said: "ATG has a proven history of providing successful EC&I solutions for the water industry and we are pleased to have the opportunity to continue to build on our excellent working relationship with KMI Plus, as we move into the next stage of water and wastewater improvements in the North West."

KMI Plus is a Joint Venture between Kier Construction Ltd, J Murphy and Sons Ltd, Interserve Project Services Ltd. and Mouchel Parkman.



## ATG helps Pilkington bring cutting edge products into Europe

**ATG has recently completed a project for Pilkington to provide a new process skid unit to support the extension of the existing flat glass coating operation, in Weiherhammer, Germany.**

The project involved the design and manufacture of an electrical and mechanical skid unit, including the component parts, and incorporated testing of the pipework, actuated valves, instrumentation, control panel and cabling all contained within the skid framework.

Built in the Company's Warrington headquarters, the project was completed within a tight timescale of 17 weeks, from concept through design and manufacture.

Founded in 1826 and a member of NSG group from June 2006, Pilkington is a leader in the global flat glass industry and is one of the world's largest manufacturers of glass and glazing products for the building and automotive markets. The skid unit will allow increased flexibility in the coating options and consequently the number of products that can be manufactured.

The unit is also designed to minimise the environmental impact of the energy intensive flat glass manufacturing process.

Graeme Scott, ATG Business Manager, said: "This is the first combined electrical and mechanical engineering project ATG has undertaken with Pilkington and we are all very pleased with the result. ATG has drawn on its experience of building similar systems within the nuclear and power industries and incorporated the same high standards to this project."



# Cargill outsources customer maintenance activities to ATG

## Major switchgear upgrade for Middle East gas facility

**ATG has been awarded the electrical engineering services contract with Fluor Mideast Limited for the Habshan Gas Complex Expansion Project of Abu Dhabi Gas Industries Ltd (GASCO).**

The project scope involves the design, manufacture and test of a new 415V switchgear system for the facility, including the modification of the existing switchgear, originally supplied by Siemens in 1994.

The expansion project required the new system to be supplied to the same exacting standards of the existing switchgear design, which includes 100 drives, ranging from 20 amps up to 250 amps.

Following ATG's 1998 acquisition of the Siemens Power Control & Manufacturing facility, an LV/MV switchboard business, ATG is one of the few companies which currently has the capability to build this type of switchgear.

Jack Bean, ATG Business Unit Manager, said: "We were approached directly by Fluor Mideast Limited to undertake the project at Habshan, as we are one of the few suppliers in the world which has the knowledge and experience to maintain and upgrade this type of equipment.

**ATG has been selected by Cargill, an international provider of food, agricultural and risk management products and services, to provide engineering services for its broad customer base.**

The Cargill facility in Manchester is a leading producer of starch derivatives for use in a range of markets. The Company, which prides itself on customer service, has traditionally offered an in-house engineering service to support the use of these products at customer sites, including the supply and maintenance of process equipment.

Having recognised that a specialist engineering company could provide a more comprehensive service, Cargill has selected ATG to take on responsibility for providing engineering support to a range of its customers in the food and corrugated board industries. Services that ATG will now provide to Cargill customers include design and build of new process plant, together with servicing and maintenance of existing plant, with an improved on-site response time.

In a letter sent to its customer base, Cargill Sales Manager, Simon Collier, said: "We have been working successfully in partnership with ATG over the last 6 months to transition our customer support activity for engineering services, and ATG will formally take over this role from June 2006. Cargill has chosen to work with ATG not simply to replace the current services, but to work together to enhance the solutions provided to our customers."

This is the first project ATG has undertaken in the United Arab Emirates and we hope to build on this relationship for the future."

Fluor Mideast Ltd is a subsidiary of Fluor Corporation, one of the world's largest publicly owned engineering, procurement, construction and maintenance services organisations with over 80 years of experience in the oil & gas industry.

Abu Dhabi Gas Industries Ltd (GASCO) is the operating company in Abu Dhabi responsible for processing associate and non-associate gas from onshore oil production. As such, GASCO is one of the largest gas processing companies in the world and one of the biggest industrial enterprises in the UAE.

## Wigan Civic Centre invests in electrical system upgrade

Through an existing term electrical maintenance contract with Wigan Council and property consultants NPS North West, ATG has completed a major upgrade to the data and electrical systems in Wigan Civic Centre, one of the largest administrative buildings under the Council's control.

The customer required a full electrical system upgrade without any disruption to the normal working hours of the office staff in the building. Wigan Civic Centre is spread across 3 floors and accommodates over 300 Council staff, including the Council's Finance and IT department.

The project had to be implemented over a critical period at the end of the Council's financial year. To accommodate this, ATG provided a dedicated team to work permanent 10-hour night shifts for the duration of the project. The team commenced work after the staff went home each night and ended each shift with a rigorous clean-up programme to ensure the offices were returned to the same condition for the staff the next day.



Graham Walker, NPS North West Project Manager, said: "ATG were awarded the term electrical maintenance contract with Wigan Council and NPS North West in 2004. This was a well planned and executed project, brought to a successful completion through close cooperation between ATG, NPS NW and the Council."

## ATG recruits new apprentices to tackle industry skills shortage

**ATG is one of the few organisations in the electrical engineering industry that actively supports the recruitment and development of future staff via an apprenticeship scheme.**

Facing the issue of an ageing workforce in the electrical engineering industry, ATG regards its apprenticeship schemes as a proactive solution to ensuring skilled staff are continually available within the company.

Since the company was established in 1984, ATG has trained over 100 individuals through its apprenticeship schemes, offering young people the opportunity for a challenging and rewarding career in the growing field of electrical engineering in the North West area.

ATG currently has 18 apprentices at various stages of the programme and has recently offered an additional 5 apprenticeship positions for the 2006 intake, comprising panel wiremen, technicians and site electricians.

Rob Rushton, ATG Managing Director, said: "We look for the young people who have the determination and ability to complete an advanced modern electrical apprenticeship with us and eventually progress within the company. The apprenticeship schemes play an important role in securing the future of our company."

ATG is a leading total solutions provider of automation and control systems and on-site engineering, installation and commissioning services, to a broad client base of blue chip customers within both industrial and commercial market sectors, across the United Kingdom and overseas. Based in Warrington, ATG is an independent UK company, with circa 350 employees.

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