



Lilly Speke Operations selects ATG for Contractor Safety Award

ATG has been selected for the 2005 contractor safety award by Lilly Speke Operations, with an individual award presented to Paul McCoy, an ATG site electrician.

ATG has operated the EC&I term and resident contract at the Lilly facility in Speke since 2002 and was presented with the awards in recognition of its exceptional health & safety performance over this time.



Pictured at the award ceremony are Frank Langton - ATG Health & Safety Manager, Craig Michael - Lilly General Manager, Peter Coughlin - ATG Site Manager, Paul McCoy - ATG Electrician, Rob Rushton - ATG Managing Director

In his letter outlining the award, Lilly's General Manager, Craig Michael, cited ATG's high safety standards in routinely carrying out high profile and dangerous work. He also commended its staff's attitude, efficiency and professional approach in relation to safety procedures and risk assessments.

Rob Rushton, ATG Managing Director, said: "Our goal, whatever the job, is always to achieve the best result possible for our client. Throughout our time at Lilly we have implemented a policy of continuous improvement and these two awards are a testament to the hard work and dedication of Paul and the ATG team as a whole."

Welcome to the first edition of the new look **ATG News**, a regular newsletter aimed at keeping our customers and employees up to date with our activities and with developments in our industry. In this first edition we focus on some of the more interesting projects we have recently been involved in.

The last few months have been an exciting time for ATG. We have just completed our most successful year ever, and are delighted to have forged new partnerships with a number of new customers. We are looking forward to this trend continuing, with a recently strengthened business development team allowing us to provide an improved response to new customer enquiries. We have also strengthened our operational teams throughout the Company to ensure we maintain our high levels of customer service as the business continues to grow.

The recent celebration of our 21st birthday also saw the retirement of company founder Alan Taylor as our Chairman and the appointment of Paul Houghton as his successor. Paul has a wealth of experience in engineering and manufacturing industry, and I am very pleased to welcome him on board.

As always, we welcome feedback on all aspects of our business operations, and I would personally welcome any comments you have on this newsletter.

Rob Rushton,
Managing Director



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Shell awards safety accolade to ATG team

ATG is delighted to have excelled in the recent Business Partners HSE Safety Day 'Hall of Fame' event held at the Shell refinery at Stanlow in Cheshire.

A team comprised of ATG electrical operatives was awarded the prize for the overall top Business Partner, following a day of exercises involving the identification of health & safety hazards.

ATG is the term electrical & instrumentation contractor working at Stanlow, with over 60 staff normally located on site. It has operated this contract for 4 years, undertaking small and large project works in addition to supporting Shell's E&I repair and maintenance activities.



Commenting on the award, Jim Sandison, ATG Operations Director, said: "We pride ourselves on the health & safety training our staff continuously receive, and I am delighted that our team have won this prize. Our safety record at Stanlow is excellent, and we continually aim to maintain this standard."

New concept for metalworking client in China

ATG has recently undertaken a £1.2 million development contract with a North West OEM to provide an integrated EC&I system for a greenfield copper foil plant in China.

The project, to control the speed and tension in a copper foil web, was a new concept for the client and utilised a Rockwell Powerflex 700S system drive.

The control of the copper web was achieved with software developed and written by ATG running on a ControlLogix PLC platform. The drive system was controlled from the PLC via a ControlNet network and the visualisation of the system was over an Ethernet network and an RS Logix graphics system. The backup for the system, in terms of both parts and technical assistance, was provided by ATG, in partnership with Rockwell.

The scope of work was extensive, ranging from developing the system concept to commissioning on site in China.



The writing of the software, design and build of the panels, and functional testing of the system, was all carried out at ATG's Warrington head office.

John McDonald, ATG Operations Director, said: "This has been a very challenging project for us, given the range of technology involved and the logistics of working in China. Fortunately, we were able to establish excellent working relationships with both our client and our suppliers, and we were able to set up effective communication system between our engineers on site and head office."

Wigan Council extends ATG's electrical maintenance contract

Wigan Council has given ATG a two-year extension to its term electrical maintenance contract for electrical installation and maintenance work for public buildings, including schools, colleges and council buildings.

ATG has traditionally served heavy and light industry sectors, so to break into the public sector through the term electrical maintenance contract was a significant step. Working with property consultants NPS North West, Wigan Council initially awarded the contract on the basis of the Company's experience in other sectors, but the 2 year extension is a direct result of the hard work and commitment demonstrated by the ATG team in this sector throughout the initial 12 month term.

Geoff Manley, ATG Operations Director, said: "We have worked with Wigan Council and NPS North West on this term contract since 2004 and have developed an excellent working relationship over this time. We have a number of challenges ahead but are confident that we can continue to maintain our high standards of service and support. We hope that our success on this contract will open the door to further business in the public sector."

ATG sets record with panel

ATG has set itself a new record with the completion of its largest ever control panel.

The panel, measuring 2.2 metres high by a staggering 24 metres long, was built for Siemens Automation & Drives in Manchester. It comprised 48 individual cubicles, incorporating Siemens Masterdrives and LV Controlgear, designed to control a process line for an overseas client.

Built in the Company's Warrington headquarters, completion of the project against a demanding timescale required a dedicated team of 10 tradesmen working up to 7 days a week for 10 weeks, in close cooperation with Siemens' own engineers.

Siemens Automation & Drives has a long established working relationship with ATG spanning over 20 years and selected the Company for the project as they are one of the few organisations in the North West with the capabilities for such a large and complex build.

EC&I solution provided for a new waste treatment plant at AWE Aldermaston

ATG has recently completed a £1m contract with RWE NUKEM, to supply control and instrumentation systems for the new Waste Treatment Plant at AWE, Aldermaston.

ATG provided full EC&I solutions for the design, manufacture, supply and installation of eleven process skid units. These units incorporated controllers, instrumentation, actuators, valves, LV distribution equipment, motor starter panels, and alarm enunciator panels.

Due to the access restrictions and stringent safety procedures common in nuclear industry plants, ATG focussed on minimising on-site installation and commissioning time by completing a rigorous test and evaluation programme in the factory prior to shipment.

RWE NUKEM's scope of supply for the Waste Treatment Plant included the design and build of the whole plant, including building structure and process plant.

Commenting on the contract, John McDonald, ATG Operations Director, said: "We were delighted to win this contract. Our proven history of providing EC&I solutions for the nuclear industry coupled with an exemplary safety record, were undoubtedly major factors in RWE NUKEM's decision to appoint us for this work. We have demonstrated how successfully we can work together to achieve a common goal and look forward to developing this good working relationship further in the future."



New Chairman appointed



ATG is pleased to announce the appointment of Mr Paul Houghton as its new Chairman. Having originally joined the board in April 2005 as Non-Executive Director, Paul is delighted to accept the Chairman role following the recent retirement of Company founder Alan Taylor.

53 year old Paul has previously held a number of senior positions across UK and International industry. Most recently he was a Divisional Director of Tomkins plc, responsible for a £230M diverse division comprising a group of 12 companies based in the UK, South Africa and the USA.

Rob Rushton, ATG Managing Director, said: "We are pleased to welcome Paul on board as the new Chairman of ATG and look forward to working together, drawing on his past experiences in both engineering and manufacturing to help us to develop and execute clear, focused, strategic and operational plans. We all welcome him to the Company and wish him every success in his new role."

ATG supports Children In Need

An annual charity quiz night hosted by ATG has raised over £1,100 for Children in Need. The event was held at the Vauxhall Sports & Social Club in Ellesmere Port and was won by a team from Lilly Speke Operations, with a Shell team from Stanlow coming in a close second place.

A collection at the event exceeded £550 on the night and this was matched by ATG to raise a total of £1,143.90 for Children in Need.

Geoff Manley, ATG Operations Director, said: "We are proud to host this event to raise money for Children in Need. Each year we receive tremendous support from our customers and this year was certainly no exception.

The quiz night is all about fun and I would like to thank everyone who took part and also the individuals who helped to organise the evening's entertainment, with special thanks extended to Jacobs Engineering for their generous contributions to the prizes."

ATG is a leading total solutions provider of automation and control systems and on-site engineering, installation and commissioning services, to a broad client base of blue chip customers within both industrial and commercial market sectors, across the United Kingdom and overseas. Based in Warrington, ATG is an independent UK company, with circa 350 employees.

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new faces

ATG moves into 2006 with a focused and determined workforce, and is looking to move the company forward and further strengthen its position in the market.

The Company has recently recruited two Business Development Managers to further enhance its capabilities and resources to meet an increasing workload and expanding client base.



Greg Edwards joined the company in late 2005. With an impressive CV, including positions with Rockwell, Schneider, Mitsubishi and Omron, Greg brings extensive knowledge of the industrial automation market in the UK.

Steve Brophy is the newest member of the team, having joined in January 2006. After serving an electrical apprenticeship at Plessey in Liverpool, Steve has held both purchasing and business development roles in a number of industry sectors across the country.



Other recent appointments to the ATG management team include Rachel Woods, Marketing Manager, Lorraine Holmes, Purchasing Manager and Simon Fletcher, Quality Manager.

